

FOUNDATION

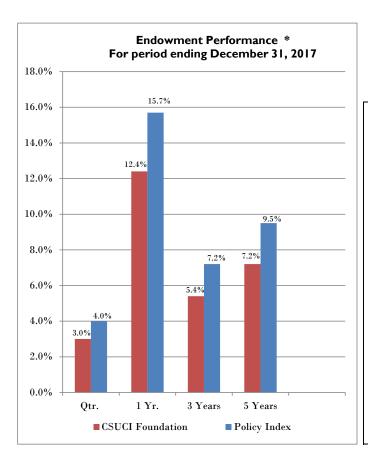
CHANNEL ISLANDS

ENDOWMENT INVESTMENT SUMMARY FOR QUARTER ENDING DECEMBER 31, 2017

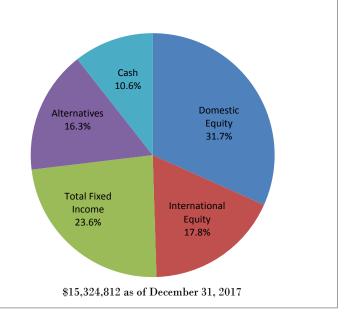
INVESTMENT PHILOSOPHY

The purpose of this statement is to establish clear investment policies and objectives of managing assets that the CSU Channel Islands' Foundation Board of Directors can understand, the Finance and Investment Committee can use as a goal to monitor against, and the Foundation's investment advisors can use for guidance. This statement is flexible to allow for changing economic conditions, for evaluating investment performance, and policy procedures.

The objective is to promote growth in the investment funds sufficient to offset normal inflation as measured by the Higher Education Price Index (HEPI), plus ensuring reasonable spending, thereby preserving the constant-dollar and principal for future generations, operating cash and reserves, while producing market-level income. The Foundation seeks to invest with fund managers who have incorporated ESG (Environmental, Social and Governance) and SRI (Socially Responsible Investing) principles in their investment process. The minimum total-return objective for the Permanently Restricted Endowment Net asset class shall be HEPI plus 5%. The Investment Policy will be submitted to the Foundation's Board of Directors periodically for review and recommended changes. Review will occur at a minimum of once every three (3) years. ***



Asset Allocation Policy as Defined by the Foundation Board



Portfolio Funds

Domestic Equity Composite: Diamond Hill Large Cap Y Schafer Cullen: Value Equity Saratoga RIM: Large Cap Quality Vanguard Russell 1000 Growth ETF Vaughan Nelson: Small Cap Value International Equity Composite: Amer. Funds EuroPacific Growth Fund F3 **IVA International I** Lazard Emerging Markets Equity Instl Fixed Income Composite: Western Asset Core Bond 1 BlackRock Strategic Income Opps Instl Legg Mason BW Global Opp Bond IS Alternative Composite: AQR Managed Futures Strategy I Buchanan Mortgage Holdings, LLC Redwood-Kairos Real Estate Value Fund VI, LP Voya Global Real Estate I Wells Fargo Advantage Absolute Ret Instl

*Endowment performance of individual funds may vary from the total pool return due to the timing of contributions. CI performance is net of funds. **Declines in market could result in reduction of the spending or distribution rate.



ENDOWMENT INVESTMENT SUMMARY FOR QUARTER ENDING DECEMBER 31, 2017

FINANCE & INVESTMENT COMMITTEE MEMBERS

Douglas McRae, Finance Committee Chair *Financial Consultant*

George Leis, Foundation Board Chair, Ex Officio Member Regional President, Central Coast Division, Union Bank

Christine Garvey, Member Board of Directors, Union Bank

Jeffrey Sarti, Member Morton Capital Management

Lois Rice, Member Retired, Bank Executive

Peter Wollons, Member *President & CEO, Airborne Technologies, Inc.*

Ysabel Trinidad, Chief Financial Officer Vice President for Business & Financial Affairs, CSU Channel Islands

Nichole Ipach, Committee Officer Vice President for University Advancement, CSU Channel Islands

To ensure impartiality, it is the policy of the CI Foundation that no member of the Finance and Investment Committee manage any part of the asset allocation or receive any compensation for advice.

RECENT FINANCE & INVESTMENT COMMITTEE ACTIONS

Q4-2017

The Committee has assessed its current position in cash and made a decision to invest in TIAA-CREF Social Choice Low Carbon Equity Fund. This investment continues the Committee's commitment to investing in funds which have a low carbon footprint. They remain focused on maximizing returns while managing risk.

Q3-2017

The Committee continues to assess the portfolio and is taking actions to maximize returns. They remained focused on ESG and plan to further divest from fossil fuels in the near future; they have also committed to investing additional funds with fund managers who have incorporated ESG principles in their investment process. Emphasis is being placed on reducing the amount of investments currently held in cash to contribute to maximizing returns.

Q2-2017

The Committee is reviewing the current asset allocation. There was discussion related to certain fund managers, their performance and possibly moving to other fund managers. Further, the Committee is continuing to address rebalancing the portfolio to maximize returns to provide additional resources to the University and accommodate contingencies.

Q1-2017

Mr. Flint of Beacon Pointe Advisors reviewed "Can Your Portfolio Survive Market Volatility?" He said January 2017 represented the lowest monthly volatility since 1983, and that the volatility for the quarter was second lowest on record, but cautioned it may not last. The committee will continue to brainstorm strategies to generate income to provide additional resources to the University, keeping in mind the committee's fiduciary duty of preservation of capital. Both the FY 2017/18 Foundation Budget and the revised Investment Policy were ratified and forwarded to the Foundation Board for approval.